JEFF BUCCELLATO

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Production Management

Global Product Management - Research & Development - Strategic Planning

Highly accomplished and confident team leader in research and development of interactive game content with domestic and international experience in product management, game development, and publishing. Results-oriented in establishing and maintaining business relationships with publishing partners, game developers, and licensors. Experienced in relations management displaying an aptitude for effectively utilizing and supervising internal and external team resources, promoting creativity and teamwork, increasing profitability and quality, while striving to improve processes. A solid understanding of the process of making games, including art, code, and design pipelines for PC and console platform games from both internal and external points of view.

Core Competencies

- Confident Leadership
- Team Management
- P&L Management
- Problem Solving
- Strategic Business Planning
- Licensing Experience
- Technology Development
 Market Identification
- New Business Development
 Chaos Management
- Product Management
- Mentoring and Coaching

PROFESSIONAL EXPERIENCE

NAMCO HOMETEK INC. – San Jose, CA.

2004 - Present

Senior Producer

Serve as Senior Producer and Localization Coordinator overseeing multimillion dollar projects on console platforms for worldwide markets.

Complete responsibly for all aspects of project startup, development and completion, including budget appropriation and expenditure, marketing and PR oversight, scheduling and execution, and relations with submissions parties. Additional responsibilities include new business research and development and localization coordination efforts of titles for North America.

Key Achievements:

- > Identified and promoted new business development of projects with an eye on expanding into new genres and platforms with the emphasis on franchise potential.
- > Helped to establish procedures within external development
- > Took over localization efforts of titles and saw them to on-time completion and delivery to market.

VIVENDI UNIVERSAL GAMES – Cambridge, MA.

2002 - 2004

Senior Producer

Serve as Senior Producer overseeing multimillion dollar projects across PC and console platforms for worldwide markets.

Full responsibly for project development and completion, adhering to schedules, maintaining budgets, and facilitating communications with development, marketing, PR, and sales. Interaction with submissions parties for product evaluations, reviews, and submissions. Contract

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and legal negotiations with developers, licensors, and 3rd parties. Oversee product development from concept to green-light, from green-light to finished product.

Key Achievements:

- Kept project spending to \$0 beyond projected expenditures without sacrifices to quality or scheduling.
- > Took over projects mid-development assuring successful completion and delivery on schedule.
- Facilitated marketing and sales additional needs with design and technology enhancements near the end of development without jeopardy to budget or schedule.
- > Aggressively negotiated technology and consulting agreements in favor of the publisher.
- > Provided a structured milestone evaluation process.

WILDTANGENT – Redmond, WA.

2001 - 2002

Senior Producer

Served as Senior Producer of various products within an internal development environment with direct oversight of multiple teams ranging from 2 to 6 resources.

Directed internal development teams in the design and development of game content for clients and internal publishing though due-diligence, prioritization, and task assignment. Focus on rapid development and ensuring budgets adhered to quoted costs strictly maintained. Accountable for concept development, team creation, product development, client relations, team workloads, and personnel reviews.

Key Achievements:

- Positively contributed to company's start-up quarterly revenue by aggressively tackling unnoticed opportunities from the sales group through the use of crafted concept pitches.
- Managed development of all products without budget overruns, to client satisfaction, and without having employee turnover occur on my teams.
- > Effectively led project teams to proven results that created repeat business from clientele.

HASBRO INTERACTIVE – Beverly, MA.

1997 - 2001

Producer - Senior Producer

Served in a producer role game content in a publishing role for Hasbro Interactive and in a development role for Games.com. Product covered all age groups, genres, and platforms.

Film Roman – North Hollywood, CA.

1996-1997

Associate Producer

Served as associate producer directing the day-to-day development of a nine-person team of a licensed product for console and PC systems.

Virgin Interactive Entertainment – Irvine, CA.

1992-1997

Assistant Producer – Associate Producer

Served as assistant and associate producer roles coordinating the publishing aspects of game development across multiple platforms.

EDUCATION

San Jose State College, San Jose CA Cabrillo Jr. College, Santa Cruz, CA

SKILLS

Proficient in:

- Adobe Photoshop
 FileMaker Pro
 Microsoft Excel
 Microsoft Project
 Visio
 AlienBrain
 Microsoft Excel
 Microsoft PowerPoint
 Visual Source Safe
- Media Training with public presentation, speaking, and on-camera interviewing

TITLE HISTORY

<u>Title</u> Baten Kiatos	Platform(s) GC	Publisher/Developer Namco Hometek
Time Crises : Crises Zone	PS2	Namco Hometek
SWAT: Global Strike Team	PS2, XBX	Vivendi Universal Games / Argonaut Software
Empire Earth 2	PC - Windows	Vivendi Universal Games / Mad Doc Software
SWAT 4	PC – Windows	Vivendi Universal Games / Irrational Games
A Knight's Tale (game and visualizer)	PC - browser	Sony Pictures Digital Entertainment / WildTangent
BellSouth FastAccess Racing	PC - browser	BellSouth / WildTangent
Betty Badd	PC – browser	WildTangent / WildTangent
Evilution	PC – browser	Sony Pictures Digital Entertainment / WildTangent
Hit The Pros 2002	PC – browser	Fox Sports / WildTangent
Hyundai Rally Challenge	PC – browser	Hyundai / WildTangent
Slayer X	PC – browser	FX Network / WildTangent
SpiderMan visualizer	PC - browser	Sony Pictures Digital Entertainment / WildTangent
Super Speedway	PC – browser	WildTangent / WildTangent
Atari brand arcade titles	PC – browser	Hasbro Interactive / Games.com
Boggle	PC – browser	Hasbro Interactive / Playsite
Risk	PC – browser	Hasbro Interactive / Games.com
Stratego	PC – browser	Hasbro Interactive / Games.com
Ultimate Axis and Allies	PC - browser	Hasbro Interactive / VR-1
Ultimate Risk	PC - browser	Hasbro Interactive / VR-1

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Boggle	PC	WildTangent / PCA
Frogger	PC, PlayStation	Hasbro Interactive / Millennium Interactive
Em@il Games brand titles	PC	Hasbro Interactive / VR-1
Mastermind	PC	Hasbro Interactive / Gremlin Interactive
Missile Command	PC – browser	Hasbro Interactive / Meyer-Glass Interactive
Mr. Potato Head's Activity Pack	PC	Hasbro Interactive / Image Builder
Outburst	PC	Hasbro Interactive / Hersh Interactive
Pictionary	PC	Hasbro Interactive / Image Builder
Playskool 3 in 1	PC	Hasbro Interactive / Image Builder
Small Soldiers: Globotech Design Lab	PC	Hasbro Interactive / EAI
Small Soldiers: Squad Commander	PC	Hasbro Interactive / Dreamworks Interactive
Space Wars (canceled)	PC, PlayStation	Hasbro Interactive / Sunset Entertainment
Felix The Cat (canceled)	PC, PlayStation	IBM / Film Roman
The 11 th Hour: Sequel to The 7 th Guest	Windows	Virgin Interactive Entertainment / Trilobite
Demolition Man	Genesis, Sega-CD, SNES	Virgin Interactive Entertainment / Alexandria Games
The Lion King	Genesis, SNES	Virgin Interactive Entertainment / Westwood Studios
Heart of the Alien	Sega CD	Virgin Interactive Entertainment / Interplay
Dune	Sega CD	Virgin Interactive Entertainment / Cryo Interactive Entertainment
The Terminator	Sega CD	Virgin Interactive Entertainment / Virgin Interactive Entertainment
Beneath a Steel Sky	PC	Virgin Interactive Entertainment / Revolution Software, LTD
Modern Bride Wedding Planner	MAC, PC	Virgin Interactive Entertainment
Dan Marino Football	Genesis, SNES	Virgin Interactive Entertainment / Park Place Productions